



### CONCENTRIC POWER WELCOMES NEW HIRES

Key additions to Product & Business Development, Operations and Marketing round out company growth

**September 13, 2019 – Salinas, CA –** Clean energy project developer Concentric Power Inc. today announced several new additions to its team. Matthew Willis, Miles Stearman and Loree Dowse have been hired as Vice President of Product & Business Development, Director of Operations, and Director of Marketing, respectively.



As Vice President of Product & Business
Development, Matthew Willis has more than 13
years of energy industry and academic
experience. Most recently, he was Manager of
Business Development for Monterey Bay
Community Power. Willis also served as the
Director of Business & Project Development for
a midstream oil and gas firm, where he
managed the construction of the first waterside

marine LNG bunkering terminal in the United States.

Willis has structured unique businesses in the energy space that include LNG, wind, IoT services, connected buildings, energy-as-a-service models, and goto-market models for microgrids.

Formerly a research scientist, Willis worked on projects ranging from sea level rise effects on Kennedy Space Center launch pad infrastructure to CO2 studies in the Okanogan-Wenatchee National Forests. He has a B.S. in earth studies and an M.S. in renewable energy from California State Polytechnic University, Pomona.

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Miles Stearman has over 20 years of business operations, field service operations and process improvement experience. As Director of Operations for Concentric Power, Stearman oversees day-to-day business operations of the company as well as customer projects.

A highly skilled cross-functional manager, Stearman takes a creative approach to business operations performance and process

improvement, working to ensure corporate and field operations run as efficiently and effectively as possible. He is an 11-year United States Air Force veteran, where he honed his program management skills, and holds a B.S. in liberal studies from Excelsior College.







Director of Marketing Loree Dowse has more than 12 years of integrated marketing and PR experience across a broad range of industries including agriculture, design/build, tech and banking. She was most recently Director of Creative Marketing for Mann Packing Company, the fresh vegetable division of Del Monte Fresh Produce, North America. While there, she shaped and executed the overall marketing and communications strategy in addition to taking

an active role in new product development.

Previously, Dowse was part of the PR team for Wells Fargo's Internet Services Group, was an Account Supervisor at Porter Novelli International, and headed up marketing for Charles Salter Associates, an engineering design firm in San Francisco. She has a B.A. in English literature from UCLA and a Certificate in Marketing from UC Berkeley Extension.

"Matt, Miles and Loree bring decades of experience to our team, and putting all these disciplines into place is part of our growth strategy," said Brian Curtis, Concentric Power's founder and CEO. "It's an exciting time for us and for the industry in general, which is definitely at an inflection point. Their presence on our team will fast track our goal of assembling and aggregating the continent's largest network of intelligent microgrids."

### **About Concentric Power Inc.**

With offices in both Campbell and Salinas, CA, Concentric Power Inc. is a vertically integrated clean energy project developer with a proven track record in agricultural, industrial, and community applications. A licensed Class A General Engineering Contractor, the company is focused on solving modern grid problems through its engineering, procurement, construction, operations and maintenance services. Concentric Power also employs O&M field technicians and works closely with their supply chain to bring world class expertise, reliability and responsiveness to every project.

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